

RESUME

Full Name: De Lima Junior, Ailton Carlos

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Email Address: ailtonacj@hotmail.com

CURRENT/PRESENT ADDRESS INFORMATION

Street number: 16

Street name: José Calvo Filho

City: Jandira, State: São Paulo

Country: Brazil

Postal Code: 06636-110

Are you currently in the USA? No

EDUCATION INFORMATION:

1- Name of School: University of Mogi das Cruzes – UMC

Address: Av. Imperatriz Leopoldina, 550 - Vila Leopoldina, São Paulo - SP, 05305-007

Course: Business Administration

Start Date: 02/20/2014 - Graduation Date: 12/20/2018

Degree Obtained: Bachelor

Hours per week: 20 hours/week

2- Name of School: Technical Institute of Barueri – ITB

Address: Estrada das Pitãs, 799 - Parque Viana, Barueri - SP, 06449-300

Course: IT Technician

Start Date: 02/20/2011 - Graduation Date: 12/20/2013

Degree Obtained: Technical Degree

Hours per week: 20 hours/week

3- Name of School: Center for Anglo-American Culture – CCAA

Address: Rua Geraldina Chaluppe, 126 - Jardim Julieta, Itapevi - SP, 06653-500

Course: English Language

Start Date: 02/20/2011 - Graduation Date: 12/20/2015

Degree Obtained: Advanced English

Hours per week: 05 hours/week

EMPLOYMENT INFORMATION (For the past 5 years):

1- Employer: Mix Nativa Ltda

Address: Rua Eliza Whitaker, 319 - Brás, São Paulo, SP - Brazil, 03009-030

Type of Business: Wholesale Women's Fashion

Dates: From 10/01/2018 - Present

Position: Financial Coordinator (Independent Contractor)

Duties: Financial analysis, accounts payable/receivable, supplier management, cash flow optimization, invoicing, project management, KPIs, and implementation of financial systems.

Hours per week: 40 hours/week

SELF EMPLOYMENT INFORMATION (For the past 5 years):

1- Employer: Bendinelli Ltda

Address: Av. Nove de Julho, 2054 – Bela Vista, São Paulo, SP - Brazil, 01312-001

Type of Business: E-commerce - Fashion Retail

Dates: From 06/01/2022 – 07/21/2025

Position: Business Manager, E-commerce Analyst & Traffic Manager (Owner)

Duties: E-commerce management (Tray platform, Vindi gateway), product management, paid media campaigns (Google Ads, Meta Ads), traffic and conversion optimization.

Hours per week: 20 hours/week

2- Employer: Clinic Não + Pelo Ltda

Address: Calçada das Violetas, 14 - Alphaville, Barueri - SP, 06453-003

Type of Business: Aesthetic Clinic

Dates: From 01/01/2024 To 03/30/2024

Position: Financial Consultant (Freelancer)

Duties: Budget planning, cash flow, financial reports, supplier contract renegotiation, reduction of operating costs.

Hours per week: 3 hours/week

3- Employer: Rosarrara Ltda

Address: Rua Eliza Whitaker, 106 Corredor B Lj 89/90, São Paulo, Brazil 03009030

Type of Business: Wholesale Women's Fashion

Dates: From 12/01/2023 To 03/30/2024

Position: Financial Consultant (Freelancer)

Duties: Budget planning, risk analysis, implementation of savings strategies, financial growth, reduced operating expense.

Hours per week: 2 hours/week

PERIODS OF UNEMPLOYMENT (For the past 5 years): None

ADDITIONAL INFORMATION:

Country of Birth: Brazil

Country of Citizenship: Brazil