

EDIVALDO NOGUEIRA DE OLIVEIRA JUNIOR

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Professional Summary

- Reliable professional with 9 years of experience as a private and app-based driver, with a strong focus on safe and responsible driving for personal and commercial transportation.
- Multiskilled professional with over 10 years of experience in construction and general maintenance in Brazil, performing painting, minor plumbing and electrical repairs, landscaping, and cleaning.
- Experience as a Commercial Sales Representative in the industrial and construction supply sector, serving clients in industries such as Offshore, Steel, Pharmaceutical, Food, Beverage, and Civil Construction.
- Recognized for excellent communication, time management, and client relationship skills.

Professional Experience

Freelance Maintenance Worker

Rio de Janeiro, Brazil | 2011 – Present

- Performed small repair jobs including painting, landscaping, plumbing, and electrical services.
- Maintained high client satisfaction through reliable work and attention to detail.
- Managed short-term projects independently and in small teams.

Independent Driver – App-Based and Private Clients

Rio de Janeiro, Brazil | 2016 – Present

- Provided private transportation services for individuals and companies.
- Delivered high-quality, safe, and punctual rides using platforms like Uber and 99.
- Built long-term relationships with private clients, ensuring discretion, professionalism, and flexibility.

Maxplast Industrial Products Ltda – Commercial Sales Representative

City – State, Brazil | 2025 – Present

- Manage B2B sales for industrial and construction supplies, including tools and building materials.
- Serve clients in multiple sectors: Offshore, Steel, Pharmaceutical, Food, Beverage, and Civil Construction.
- Develop client relationships, prepare quotations, and monitor order fulfillment.

Solutec Soluções Ambientais Ltda – Environmental Consultant

Rio de Janeiro, Brazil | May 2015 – May 2016

- Prospected new clients and maintained existing relationships through customized service.
- Oversaw monthly sales reports and assisted with sales goal planning.

Zamboni Comercial Ltda – Sales Representative

Rio de Janeiro, Brazil | Apr 2013 – May 2015

- Handled client portfolios, prospected new accounts, and analyzed financial flows.
- Managed collections and reduced customer delinquency through negotiation and follow-up.

Education

Unyleya University – Certificate in Commercial Management (In Progress)

Rio de Janeiro, Brazil

Certifications and Training

Master Mind Lince – Leadership, Interpersonal Intelligence, and Effective Communication

- Experiential leadership training based on Harvard Business School methodology.

Additional Information

- Basic conversational English.
- Volunteer in social and emotional support initiatives for homeless people.
- Strong interpersonal, problem-solving, and organizational skills.
- Comfortable with work under pressure, performance metrics, and customer satisfaction standards.