

RENATO CARDOSO KUSTER

📍 Linhares, ES – Brazil

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✉ rkuster@gmail.com

🌐 Open to relocation / international opportunities

PROFESSIONAL SUMMARY

Senior Electrical Engineer and Operations Executive with 20+ years of experience in **energy distribution, logistics, infrastructure, and business management**. Proven track record in leading large-scale operations, managing teams of over 100 employees, and delivering complex projects under strict regulatory environments.

Strong expertise in **supply chain planning, asset management, construction, maintenance operations, and government procurement (public tenders)**. Entrepreneurial background with multiple businesses across pharmaceutical, automotive, and energy sectors.

CORE COMPETENCIES

- Operations & Project Management
 - Supply Chain & Demand Planning
 - Energy Distribution Systems (MT/BT)
 - Infrastructure Construction & Maintenance
 - Government Contracts & Bidding (Brazil)
 - SAP (PS, PM, MM, BW, CRM)
 - Leadership & Team Management (100+ staff)
 - Process Optimization (LEAN)
 - Regulatory Compliance
 - Budgeting & CAPEX Control
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PROFESSIONAL EXPERIENCE

Co-Owner / Managing Partner

Sungrid Indústria, Comércio, Distribuição e Serviços LTDA

📍 Brazil | May 2022 – Present

- Lead participation in **federal, state, and municipal government tenders**
 - Manage commercial strategy, compliance documentation, and contract execution
 - Oversee business operations and strategic positioning
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Co-Owner

Farmácia Alquimia (Franchise)

📍 Linhares, Brazil | Aug 2016 – Dec 2021

- Managed full pharmaceutical compounding operation
 - Led team of 11 employees
 - Oversaw production, regulatory compliance, and customer operations
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Co-Owner

R/T Motors Ltda.

📍 Serra, Brazil | Jan 2015 – May 2016

- Operated premium automotive dealership (new & used luxury vehicles)
 - Managed sales strategy and supplier relationships
 - Led team focused on high-value transactions
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Logistics Planning Specialist

EDP Escelsa (Energy Utility)

📍 Brazil | Aug 2013 – Jan 2015

- Led **demand planning and supply chain forecasting** for materials and equipment
 - Coordinated 12-month planning cycles with 60+ day supply horizon
 - Delivered executive reports on KPIs: OTIF, inventory levels, forecast accuracy
 - Managed critical materials and slow-moving inventory optimization
 - Supported regulatory audits
 - Supervised team of 5
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Operations Manager – Construction & Maintenance

EDP Escelsa

📍 Brazil | Jan 2009 – Aug 2013

- Managed **maintenance and construction of power distribution networks (MT/BT)**

- Led team of **100+ employees** and multiple contractors
- Oversaw CAPEX projects, preventive/corrective maintenance, and system expansions
- Ensured compliance with regulatory KPIs (DEC, FEC, DMIC)
- Delivered projects on time and optimized asset capitalization processes
- Improved operational efficiency and reduced operational risks

Construction Supervisor (MT/BT Networks)

EDP Escelsa

- 📍 Brazil | Aug 2008 – Dec 2008
 - Supervised network construction and new customer connections
 - Improved service deadlines and exceeded connection targets
 - Delivered major infrastructure projects ahead of schedule

Electrical Engineer (Projects & Studies – Jr.)

EDP Escelsa

- 📍 Brazil | Jun 2005 – Jul 2008
 - Coordinated connection projects and performance indicators
 - Implemented **LEAN initiatives**, improving productivity and reducing waste
 - Led small technical team (3 members)

Earlier Roles

- Electrical Technician – Limiar Engenharia (2005)
- Electrical Technician – Brick Engenharia (1999–2001)
- Engineering Intern – Centúria Sistemas de Segurança

EDUCATION

Bachelor's Degree in Electrical Engineering

Federal University of Espírito Santo (UFES)

Focus: Telecommunications & Electronics

PROFESSIONAL CREDENTIALS

- **Registered Professional Engineer – CREA-ES (Brazil)**
License Number: **ES-011393/D**
Eligible for credential evaluation toward U.S. Professional Engineer (PE) licensure

PROFESSIONAL AFFILIATIONS

- Member, **SENGE-ES – Engineers Union of Espírito Santo (Brazil)**

POSTGRADUATE & EXECUTIVE EDUCATION

- MBA in Project Management – FGV
- MBA in Supply Chain & Logistics – FGV
- Operational Leadership Program – ISE Business School
- Executive Communication – Dale Carnegie
- Leadership Development Programs (multiple)

LANGUAGES

- Portuguese: Native
- English: Advanced (fluent written and spoken)
- German: Basic

TECHNICAL SKILLS

- SAP R/3 (PS, PM, MM, BW)
- SAP CRM (CCS, DM, WM)
- AutoCAD, MATLAB, MicroSim
- Microsoft Office Suite
- Basic programming: Pascal, Assembly

ADDITIONAL INFORMATION

- Extensive experience in **regulated industries and compliance environments**
- Strong leadership in large-scale operations and infrastructure projects
- Entrepreneurial profile with multi-sector business management experience