



JAIME SANTOS

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São Paulo - Brazil

Portuguese - Native / English- Studying / Spanish - Basic

PROFILE

Experienced logistics and heavy machinery professional with over 15 years in transportation and warehouse operations. Skilled in cargo checking, bulk storage management, and forklift operation for agricultural commodities. Extensive background as a truck driver, including semi-trailers and dump trucks, with strong knowledge of diesel mechanics. Hands-on expertise in preventive maintenance, lubrication, and hydraulic systems for heavy vehicles. Proven ability to coordinate teams, supervise yard operations, and ensure compliance with safety standards. Strong track record in construction and infrastructure projects as an excavator operator. Reliable, adaptable, and committed to operational efficiency and continuous improvement.

SKILLS

- Dump Truck Driver (Trucado)
- Semi-Trailer Truck Driver
- Basic Diesel Mechanic
- Agricultural Machinery Operator
- Operational Controller
- Transportation Coordinator
- Hydraulic Firefighter
- Naval Hydraulic Plumber
- Dynamic and quick learner
- Flexible with work schedules
- Operation of planters and harvesters
- Operation of tractors (small, medium, and large size)

EDUCATION

Course Name: Agricultural Machinery and Implements Operator – Precision
Agriculture Institution: Development Consultoria e Treinamento Ltda **Location:** National Certification – Valid throughout Brazil Total **Hours: 620 hours** (including workshops and diesel electronic injection training) **Certification Date:** 16/08/2025

WORK EXPERIENCE

CARGO CHECKING AND BULK WAREHOUSE OPERATIONS (2010–2012)

- Checked loads of soybeans, corn, sugar, and other grains.
- Oversaw unloading into hoppers and monitored operational flow.
- Worked as yard supervisor, coordinating teams.
- Operated forklifts to move and organize cargo.
- Managed and controlled inventory in bulk warehouses.

TRUCK DRIVER (SEMI-TRAILER) AND BASIC MAINTENANCE (2012–2018)

- Drove semi-trailer trucks on regional and national routes.
- Applied knowledge of basic diesel mechanics.
- Performed lubrication and replacement of filters and hydraulic oil.
- Conducted preventive maintenance on engines and systems.
- Was responsible for washing and maintaining heavy vehicles.

DUMP TRUCK DRIVER (2018–2020)

- Transported materials using dump trucks.
- Operated in construction sites and earthmoving services.
- Loaded and unloaded various types of materials.
- Followed safety regulations in cargo transportation.
- Gained experience in short and medium-distance heavy load routes.

HEAVY MACHINERY OPERATOR (2020–2022 / 2025–2026)

- Operated excavators in infrastructure projects.
- Excavated and moved large volumes of soil.
- Assisted in drainage and earthmoving services.
- Performed basic maintenance and daily machine inspections.
- Ensured compliance with technical and safety standards.
- Operation of planters and harvesters
- Operation of tractors (small, medium, and large size)



PHOTOS AT WORK





COVER LETTER

Dear Hiring Manager,

I am writing to express my interest in joining your team, bringing over 15 years of diverse experience in logistics, transportation, and heavy machinery operations. My career has spanned from cargo checking and bulk warehouse management to long-haul truck driving and excavator operation, giving me a strong foundation in both logistics and construction environments.

In my early years, I worked in bulk warehouses handling soybeans, corn, and sugar, where I developed expertise in cargo verification, forklift operation, and team supervision. As a truck driver, I gained extensive experience with semi-trailers and dump trucks, while also acquiring practical knowledge in diesel mechanics, preventive maintenance, and hydraulic systems. More recently, I have operated heavy machinery such as excavators and agricultural equipment, contributing to infrastructure and earthmoving projects with precision and safety.

Beyond technical skills, I am recognized for being dynamic, a fast learner, and highly adaptable to different work environments. I am comfortable coordinating teams, ensuring operational compliance, and maintaining efficiency under demanding schedules. My versatility across logistics, transportation, and construction makes me a valuable candidate for roles requiring reliability, technical expertise, and commitment to excellence.

I would welcome the opportunity to contribute my skills and experience to your organization and am available for flexible work schedules. Thank you for considering my application. I look forward to the possibility of discussing how I can support your team's success.

Sincerely, Jaime